



Spring 2019 Fertrell Truckload Sale



8% off all products shipped from Fertrell, with exceptions.

Order and pay* by **Friday, April 19 2019**

Take delivery when it comes in.

Take an **Additional \$25/ton off** if picked up at Martin's Farm Supply.

*Sometimes it's fine to pay when it's delivered.

Fertilizer: All Purpose 5-5-3, Berry Mix 4-2-4, Blue N 5-1-1, Gold SS (Special Starter) 2-4-2, Holly Care 4-6-4, Super K 3-4-7, Super N 4-2-4, Green Potash 0-0-15, Liquid fish fertilizer blends.

Blue River Organic Seeds: Corn, Soybeans, Alfalfa, and more. Look for a sale on seeds come September.

Animal Minerals, Feed Supplements, and Health Aids: Cattle Choice 12-12, Fertrell Fishmeal, E-Selenium, Graziers Choice, Heifer Choice 2-1, Horse Power, NY Organic Base Mix, Poultry Nutri Bal, RC Gold 4X, Invigorate, Nutrisil forage inoculant dry or water soluble, Mineral Feeder (Pride Tuff).

Plus more... Contact us for more info or go to www.fertrell.com.

Look in the Fertrell Catalog or website for recipes for mixing your own feeds.

Orders placed after 4-19-19 risk missing the truck, but if they make it on the truck the special pricing will still apply. Expect truck to get here the first or second week of May. Your order may get here sooner depending on how many orders come in, especially if you need it sooner.

Price changes are out of my control. Therefore please ask me for an updated price list or confirm the price when you are placing an order.

Contact us for pricing or more info:

Martin's Farm Supply and Roofing

860 CO RTE 47

Potsdam, NY 13676

Phone: 315-265-4180

Fax: 315-262-8066

melvinmartin@slc.com

www.martins4u.com



Equipment For Sale

20 foot Feeder Wagon, with rebuilt floor, \$4,000.

New Direction Equipment

Vertical Mixer Wagon,

Model 500, Stored inside,

Ask for Price.

Please contact:

Dan St Onge 518-358-4466

Have something organic you'd like to sell?

Perhaps I can include your ad in my next mailing.

Spring 2019 Nolt's Spreading Truckload Sale

8% off all products shipped from Nolt's Spreading,

with exceptions.

Order and pay* by **Friday, April 19 2019**

Take delivery when it comes in.

Take an **Additional \$25/ton off** if picked up at Martin's Farm Supply.

*Sometimes it's fine to pay when it's delivered.

Nolt's Spreading sells a line of individual fertilizers like Calphos, Gypsum, SOP, Chicken Manure, and more. You can get a custom blend of their ingredients for a reasonable price.

Contact us for pricing or more info:

Orders placed after 4-19-19 risk missing the truck, but if they make it on the truck the special pricing will still apply. Expect truck to get here the first or second week of May. Your order may get here sooner depending on how many orders come in, especially if you need it sooner.

Price changes are out of my control. Therefore please ask me for an updated price list or confirm the price when you are placing an order.

Dry, Screened, Raw Chicken Manure Sale From Nolt's Spreading

Flows very nice for non-pelleted poultry manure.

This poultry manure should go through a corn planter fertilizer hopper without fuss. However, if you want optimal flowability, go with a pelleted poultry manure or a fertilizer blend. Ask if you are interested in a pelleted fertilizer.

Approximate analysis: 2-2-2 Ca 8%

10% off Sale Prices on Chicken Manure, (there's a limited supply):

\$281.50/ton in 40# bags sale price (full skid of 50 bags) delivered to your farm, (\$313/ton regular price).

\$6.66/ 40# bag sale price for less than a full pallet, (\$7.40/40# bag regular price.)

Ask about special pricing if you are interested in a full truckload (approx. 24 tons).

Martin's Farm Supply and Roofing
860 CO RTE 47
Potsdam, NY 13676
Phone: 315-265-4180
Fax: 315-262-8066
www.martins4u.com

Open House

We are not planning to have a Open House this summer. Our pattern has been every two years.

This summer we have another baby on the way. Also I'm working at building a house. So look for an open house in 2020.

Friendly Blends of Organic Fertilizer

6% off until Friday, April 5, 2019, with exceptions.

Order and pay* by 4-5-19, Take delivery when it comes in.

Take an Additional \$25/ton off if picked up at Martin's Farm Supply.

*Sometimes it's fine to pay when it's delivered

\$673.20/ton in 50# bags Sale Price for Deluxe Blend +2, (\$716/ton regular price), with trace minerals for the average farmer or gardener. Or **Deluxe Blend +0**, without trace minerals for certified organic farmers without a soil test. There are more blends available. 2,000 lb totes available for \$646.96/ton tote sale price, (\$688.25/ton regular price).

The Deluxe Blends are excellent as a **Corn Starter** at 300-400#/acre in the row at planting.

The levels of trace minerals in the Deluxe Blend is right for in the row, however it's hardly maintenance levels for broadcast.

Also available: Pelleted Chicken Compost, Chilean Nitrate, Gypsum, Rock Phosphate, custom mixed fertilizer blends, and more.

Approximately **\$0.15/ gallon off on Organic Gem Liquid Fish** until March 31st.

Martin's Farm Supply and Roofing

860 CO RTE 47, Potsdam, NY 13676

Phone: 315-265-4180

Take the "sting" out of your high S.C.C. quarters with

YELLOW JACKET TEAT TONIC

- ✓ Organic safe
- ✓ No withholding
- ✓ No antibiotics



More products available from
Synergy Animal Products

Available at

Martin's Farm Supply & Roofing

860 Co Rte 47

Potsdam, NY 13676

315-265-4180 x21

"Striving to make life easier for those after us."

Free Delivery Schedule Chart

Month	Malone and Beyond	Canton and Beyond
March 2019	6	13
March 2019	20	27
April 2019	3	10
April 2019	17	24
May 2019	1	8
May 2019	15	22
May-June 2019	29	5
June 2019	12	19
June-July 2019	26	3
July 2019	10	17
July 2019	24	31
August 2019	7	14
August 2019	21	28
September 2019	4	11

Month	Malone and Beyond	Canton and Beyond
September 2019	18	25
October 2019	2	9
October	16	23
Oct-Nov 2019	30	6
November 2019	13	20
Nov-Dec 2019	27	4
December 2019	11	18
Dec-Jan 2020	25	1
January 2020	8	15
January 2020	22	29
February 2020	5	12
February 2020	19	26
March 2020	4	11
March 2020	18	25

Free Delivery Schedule Details

Try to have your order placed by noon on the day before (Tuesday noon) so we have time to get your order ready and plan a delivery route. Orders placed after noon on Tuesday may miss the delivery for that week.

If you want to take advantage of the Free Delivery, let me know your name and what you want, and we'll see what we can do. If applicable, give me your phone #, address, and directions to your place. The longer ahead of time you can place your order, the better. If you want the same thing every month, let us know and we'll try to bring it unless you make changes.

There is a \$5/stop charge if the order is less than \$400. The stop charge may be more if we have to drive too far from our route. We'd let you know if it is more.

Feel free to post this page somewhere so you can remember our delivery days.

Understanding the Price List

'Item Description' is a description of the product.

'Vendor' is who we buy it from.

'Regular Price' is regular full retail price.

'Sale Price' is the price when it's on sale. It's blank if there isn't a current sale for that product.

'Ton Trigger Qty' is how many you need to buy to get a price break. If it's blank, then I don't have a volume discount set up for that item. We use the word 'Ton', however it doesn't necessarily mean 2000#, but can be for any larger quantity.

'Ton Trigger Price' is the regular price for larger quantities.

'Ton Trigger Sale Price' is the sale price for larger quantities.

You can Mix or Match to get the ton quantity pricing.

**Martin's Farm Supply and
Roofing**

860 CO RTE 47

Potsdam, NY 13676

Phone: 315-265-4180

Fax: 315-262-8066

melvin@martins4u.com

Monday—Friday 9-5

Saturday 9-12

Small Farm Profitability

Melvin Martin

I've been hearing comments made by small farmers and also seeing things about small farms that concern me. Small farms seem to be struggling to make it financially.

I decided to do some research on the profitability of farms. My suspicion is correct. Small farms (Less than \$150,000 gross per year) for the most part are struggling to make it (70+% make less than 10% profit). Around 55% of medium size farms (\$150,000-\$350,000 gross per year) make less than 10% profit. Around 40% of large/medium size farms (\$350,000—\$999,999 gross per year) make less than 10% profit. Around 26% of very large size farms (\$1,000,000 gross per year or more) make less than 10% profit. A little math and you will quickly see that most small farms are struggling with perhaps \$15,000 for family income and most large farms are making out very well (that's if you are only looking at \$\$\$). Figures sourced from: www.ers.usda.gov/amber-waves/2015/januaryfebruary/profit-margin-increases-with-farm-size/ and other sites.

Does this mean we all would be better off running or working for large farms and do away with these unprofitable small farms? Absolutely not!

I believe that small/medium size farms are superior: (There is a time and place for large farms too.)

- Healthy work environment — hands and feet in the soil with the sun and wind blowing your hair.
- Excellent place to raise a family with children who grow up with common sense.
- Tend to produce high quality, healthy food.
- Not likely to pollute water, air, or soil.
- More likely to treat the plants and animals with respect.
- Work at home, eat home-grown food, and other fringe benefits.
- More stable and reliable if travel and inputs would be cut off (from war or natural disaster). Therefore a more secure, safe country.

We, as a society, are used to working 40 hours a week or less. We expect to make large improvements in a hurry. But who did we steal from to make such gain with so little effort?

For those of you who are not farmers that value quality food, remember: A lot of the people that produce the food you eat, get paid around or less than minimum wage.

So if you find yourself working your tail off and hardly getting enough \$\$\$ in return, remember all the blessings you have in your life. There are blessings in your life that others envy. The well-being of your body, soul, and spirit is worth more than money. God will take care of you. Don't quit.

Everlast Roofing

- COLORBOND - A superior paint system that protects against weather & UV penetration, providing long-lasting fade resistance.
- AZM with Activate Technology - A new industry benchmark for corrosion control with added magnesium.
- ♦CECI (Cut Edge-Corrosion Inhibitor) - A clear corrosion inhibitor, which decreases the corrosion rate of the factory cut edge.
- Heavier Gauge Tempered Steel Panels - Provide extra strength, prevents buckling and can handle greater snow & wind loads.
- Quality packaging to get your product to your jobsite in good condition.

For any metal roofing needs, your friends at Martin's Farm Supply & Roofing will be happy to assist you by providing the best materials at competitive prices.

Orders placed by 5:00pm Wednesday usually arrive the following Tuesday.

Need lots of screws? On occasion, we order in a pallet of quality screws. We get a greatly reduced price when we order in a full pallet. Ask us if you want to be notified when we are placing a large screw order.

We also have **Xcode** metal panels that are factory seconds at discounted prices. It's a super deal for sheds and barns.

Martin's Farm Supply and Roofing

Phone: 315-265-4180

Income Tax Preparation

Specializing in
Farming & Self-Employed
QBI Deduction
Farmer School Tax Refund
4029 Exemption
Business Use of Home
Child Tax Credit
Partnerships/LLC

25 years Experience
Prompt Courteous Service
Reasonable Rates

Cherie Whitten

1101 CR 49, Winthrop, NY 13697
315-328-5559, circle@slc.com

Martin's Farm Supply and Roofing
860 County Route 47
Potsdam NY 13676
P. (315) 265-4180
F. (315) 262-8066
melvinmartin@slic.com
www.martins4u.com

PRESORT STD
U.S. POSTAGE PAID
POTSDAM, NY
PERMIT NO. 32

Electronic Service Requested

Spring 2019 News

Spring Sales

**Fertrell, Friendly Blends, Nolt's Spreading
And more...**

See inside for more details...

For Sale

Polled Crossbreed Bull Calves

With potential as breeding bulls. Crossbreeding done with
A.I. bulls.

Cows due to a Holstein homozygous polled bull will be
freshening by the end of February.

Please contact Fred Tuttle at (518) 483-7309.

For Sale

Local Organic Corn available
at Martin's Farm Supply
and Roofing.

Ask for prices and details.