

# Fall 2017 News

## Poultry Manure Truckload Sale New Delivery Schedule Chart

**Blue River Seeds  
Through Fertrell**

**And more...**

### **Dry, Screened, Raw, Partly Composted Poultry Manure Truckload Sale**

I'm planning to get a truck load of poultry manure from Zeiset Ag from Pa.

This poultry manure should go through a planter without fuss. However, if you want optimal flowability, go with a pelleted poultry manure or a fertilizer blend. Ask if you are interested in a pelleted fertilizer.

You should not have any problems with damp product or torn bags. Be sure to let me know if you do have any troubles.

Approximate analysis: 3-3-3

#### **Prices:**

\$185/ton full truckload (24 tons) in 50# bags, delivered to one place, paid in full at time of delivery or before.

\$235.20/ton in 50# bags (full skid of 40 bags) delivered to your farm, paid in full at time of delivery or before.

\$6.74/ 50# bag sale price for less than a full pallet.

Depending how things go, it could be \$8.11/50# bag or \$295.20/ton or more after the order deadline.

**Order deadline: Monday, October 30 2017**

**Pay deadline: When product is delivered.**

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### **Fresh Layer Manure**

Good for bulk spreading.

\$125/ton in tote bags for a full truckload.

Full loads of bulk available. Ask for pricing.

\$175/tote for less than a full truckload, (availability may be limited depending on order sizes and trucking).

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### **Martin's Farm Supply**

860 CO RTE 47

Potsdam, NY 13676

Phone: 315-265-4180

farmsupply@martins4u.com

# Free Delivery Schedule Chart

Month	Homestead 3rd Monday of the month	Malone Area	Canton and Beyond
November 2017		8	15
November 2017	20	22	29
December 2017		6	13
December 2017	18	20	27
January 2018		3	10
January 2018	15	17	24
February 2018		7	14
February 2018	19	21	28
March 2018		7	14
March 2018	19	21	28

## Free Delivery Schedule Changes

We made some changes to the Free Delivery Schedule. My brother Tim is helping me do deliveries.

We are delivering twice as often, as you can see in the chart. So now we are delivering in your area twice a month instead of once a month. However, for those of you who are farther out, we still may only come to your area on one of the deliveries. Because we may not come to all areas twice a month, let us know when you need your order by as that may affect which week we bring it.

Also try to have your order placed by noon on the day before (Tuesday noon) so we have time to get your order ready and plan a delivery route. Orders placed after noon on Tuesday may miss the delivery for that week.

My free delivery schedule **between my place and Malone** includes Bombay, Westville, Constable, Bangor, and Dickinson.

My free delivery schedule **between my place and Canton** includes Rensselaer Falls, Heuvelton and Gouverneur.

If you want to take advantage of the Free Delivery, let me know your name and what you want, and we'll see what we can do. If applicable, give me your phone #, address, and directions to your place. The longer ahead of time you can place your order, the better. If you want the same thing every month, let me know and I'll bring it unless you make changes.

**Hours at Martin's Farm Supply**  
**Monday—Friday 9-5**  
**Saturday 9-12**

**Martin's Farm Supply**  
**860 CO RTE 47**  
**Potsdam, NY 13676**  
**Phone: 315-265-4180**  
**Fax: 315-262-8066**  
**melvin@martins4u.com**

## Introducing **Timothy Z. Martin**

I am Melvin's older brother. My main job here at Martin's Farm Supply is deliveryman. I also take soil samples and explain soil test results. I don't get too far fixing fax machines!

My wife, Barbara, and I have a small off-grid (solar power) farm where we grow much of our own food. We have 16 chickens, 2 goats (1 milking), and a 23 year-old horse, Meg.

The horse is handy for discing, harrowing, and cultivating the garden, for hauling hay, stones, firewood, maple sap, etc, and for powering the treadmill which, at this point, only runs a shop press. One time, 25 years ago, I was skidding logs across a beaver pond with Meg's mother when the horse fell through the ice. I retired from logging in 1993.

At one time I had more horses and some Highland cattle. They did well on grass and hay only. A few years ago, we tried grass only with our Jersey milk cow. She gave 42 lbs/day for a while but we soon found that we didn't have what it takes.

We grind our own feed fresh every week. We tried no-soy for a while. Currently we are low-soy but we are not entirely happy with that either.

I have some experience as a blacksmith, tinsmith, welder, and machinist. I have a large Cincinnati Hydrotel milling machine for sale. 315-274-9197

I have a strong interest in healthy, sustainable living and how soil fertility relates to that. In the 90's I tested soil with a LaMotte test kit. I am researching the accuracy and usefulness of the soil tests we use here at Martin's Farm Supply. I had not used them on my farms until now. Maybe more news on that later!

When Melvin asked me to work for him he said "You know a lot." I have learned a lot more since I started here in August! I enjoy it!

## **Everlast Roofing**

High quality roofing materials for a reasonable price.

- Ceramic pigments in the paint for superior fade resistance.
- Thick and stiff panels.
- Heat formed for better paint integrity.
- AZM (Aluminum, Zinc, and Magnesium) for longer life.
- CECI (Cut Edge Corrosion Inhibiter) to lessen cut edge rusting.
- Packaged well to get to the jobsite undamaged.
- Quality trim and accessories available at low prices.

Xcode (factory seconds) in stock for those wanting a super deal.

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roofing@martins4u.com

## **Annual Vermont Compost Potting Soil Sale**

The Best Potting Soil!

Ask for details if you are interested.

## **Kelp Meal Fall Sale**

Kelp meal is commonly hard to get in the spring time. There is a good supply in the fall.

**So stock up for the winter and spring now!**

\$40/ton off until November 30th.

# General Grass and Grain Dairy Herd Feeding Suggestions

Based on a standard dairy herd milking about 40#/cow/day, on pasture and hay, and grain.

Mix these things together with the grain and feed this much per cow per day.

4 oz NY Base Mix

2 ½ oz Redmond Salt

1 oz Magnesium Sulfate (feed grade)\*

1 oz Kelp Meal\*\*

½ oz RC Gold 4X\*\*

4 oz Redmond Conditioner\*\*\*

2 ¾ oz Aragonite\*\*\*\*

Feed at milking time preferably with some hay.

These feeding rates need to increase as the milk production increases.

A suggested feeding rate for grain is 4# for every 10# of milk produced.

These numbers and ingredients may need to be adjusted to match your farm.

\*Sore feet and other problems may be coming from too rich of pasture grass. Especially following a rain. The nitrates in the grass will be higher. The nitrates off gas in the rumen going into the blood stream. This raises the B.U.N. blood urea nitrogen in the blood stream. This increase will reduce the blood **stream's oxygen carrying capacity. Leading to reduced immune system and inability to remove CO2 .** leading to laminitis, summer pneumonia, and all kinds of problems. The Magnesium Sulfate should help with this problem.

\*\* Kelp Meal and RC Gold are optional. Both Kelp and RC Gold are general health boosters that help with many problems. The more health problems a cow has, the more I recommend feeding it.

\*\*\*Feed Redmond Conditioner or Dynamine at 4 oz / head / day if you have a problem with toxins. Drop to **2 oz/head/day for maintenance. Avoid feeding the high amount continuously, especially if you don't** have toxins in your forage.

\*\*\*\* More calcium may be needed if corn silage and regular grass pasture are the primary feed inputs.

Consider offering free-choice minerals besides this, preferably a few different ones like the NY Base Mix, Redmond Conditioner, Salt, Kelp, Aragonite, or whatever you feel would be beneficial to your animals.

If you have forage, soil, and grain quality tests, we can make recommendations that are specific to your farm.

Make sure your animals have fresh water, clean bedding, shelter, and a good environment so they can be productive and happy.

Let me know if you have any questions. I may be able to find an answer.

Melvin Martin  
860 CO RTE 47  
Potsdam, NY 13676  
315-265-4180

# General Grass Only Dairy Herd Feeding Suggestions

Based on a standard dairy herd milking about 40#/cow/day, on pasture and hay, and NO grain.

Mix these things together and feed at least this much per cow per day.

4 lbs of molasses \*

4 oz NY Base Mix

3 oz Redmond Salt

1 oz Magnesium Sulfate (feed grade)\*\*

1 oz Kelp Meal\*\*\*

½ oz RC Gold 4X\*\*\*

4 oz Redmond Conditioner (for toxins if necessary)\*\*\*\*

Feed at milking time preferably with some hay.

These feeding rates need to increase as the milk production increases.

Offer free-choice minerals besides this.

These numbers and ingredients may need to be adjusted to match your farm.

**\*It's best if molasses is mixed with water and soaked into the hay. If you are using molasses as a means of feeding the minerals, it may not work to thin it too much.**

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# Blue River Hybrids Discount Schedule

## Cash /Early Pay Discount

September	10%
October	8%
November	7%
December	6%

To Receive the cash discount all checks must be in the Fertrell Office by the last business day of that month.

## Early Order Discount

(Corn & Alfalfa ONLY)

September	\$10 off per bag
October & November	\$3 off per bag

The early order discount applies only to corn and alfalfa seed. The order must be placed by the last business day of that month to receive the discount.

### **Super N 4-2-4 All Varieties**

A rapid sprouting fertilizer with time release nutrients for the entire growing season

### **Blue N 5-1-1 All Varieties**

Provides time-release nitrogen in a multi-nutrient fertilizer for crop production that requires more nitrogen

### **Custom Blends**

Fertrell can custom blend a fertilizer to match the crop you're growing, your on-farm amendments and your soil test



## **Early Order Fertilizer Discounts**

**8% if paid by Sept. 29**

**7% if paid by Oct. 31**

**6% if paid by Nov. 30**

**5% if paid by Dec. 29**

**All product must be  
picked up by  
March 30, 2018 or  
discount is void**

**No other discounts apply - Only  
applicable to blends listed**

**Minimum order of  
1000 lbs on standard blends  
(mixed pallets allowed)  
and 2000 lbs  
on custom blends**

### **Super K 3-4-7 All Varieties**

For grain & vegetable production. Blended with crab meal for nematode control

### **Gold Special 2-4-2**

A starter fertilizer to speed germination and promote rapid growth. Used for a wide variety of crops

**Call your local  
dealer or the  
Fertrell office  
today!**

**800-347-1566**